RESEARCH 102 Session 1:

Effective Communication, Leadership, and Professionalism

Sally Badoud, MBA

Describe various types of communications and how to select the appropriate one(s) based on your audience

Identify the importance of the relationship between communication, leadership, and professionalism





Improved Work/Learning Environment

- Better interpersonal interactions
- Improved customer service experiences

 Greater clarity between supervisor and employees, providers and patients, or professors and students

Benefits of Communicating Effectively



2 Correct Information is Disseminated

Fewer misunderstandings
Less questions asked on the back end
Trust and confidence are built up
Problems are avoided

Benefits of Communicating Effectively



Word of Mouth Email (via department, college, campus, etc.) Social Media (post or stories) Advertisement (print or digital) News Article Banner (retractable, exterior, table top, etc.) Daily Digest Digital Boards (in campus buildings) Billboards Events Calendar Flyer/Brochure Sign (yard sign, directional, etc.)

Types of Communication





Who Is Your Audience?



External | Internal Campus | Unit | College | Department | Division | Office Faculty | Staff | Student | Alumni | Patient | Donor | Prospect | Community



What is the Call to Action?

UTHSC

General Awareness | Specific Action Lead Generation | Submit Form | Clinical Need | Research Discovery | Event Promotion Website | Email | Phone | Social Media | In Person



Where Will the Message Be Viewed?



Off Campus | On Campus Billboard | Banner | Sign | Digital Board | Flyer/Brochure | Postcard Website | Email | Text | Social Media | In Person



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Chancellor's Exemp Staff Award

Do you know an employee who has gone beyond the call of duty?

Nominate them for the Chancellor's Exempt Staff Award!



NOMINATIONS: SEPTEMBER 1 - 18, 2020

Check out our new nomination procedures uthsc.edu/oed/exempt-staff-awa

When Will the Message Run?



One Time | Repetitive | Constant Save the Date | Announcement | Week Before Reminder | Morning Of Reminder Rotating Message | Static | Digital | Planned Social Media Stories | Daily Digest



Why is the Message Needed?



Informational | Directional | Important | General Awareness New Patients/Customers | Solicit Funding | Discovery Announcement | Promote Event Customer Service | Build Trust | Grow Social Media Following | Efficiency | Opportunity



Listen to the words being spoken, but pay attention to the body language
Adapt messaging to fit the current needs of the audience
Make "asks" of employees or supervisors most effective when moods are good and stress is low

Effective Communicators Become Good Leaders



2 Be Empathetic

By understanding the feelings of others, you are more capable of providing comfort, building trust, and enabling a better relationship
Listen and be fully present for employees, colleagues, and supervisors
Respect the various personalities – especially those different from your own

Effective Communicators Become Good Leaders



S Relationships Matter

Maintain your authenticity and transparency
Investing time and energy into developing key relationships in an organization will benefit you personally and professionally
Diversity and inclusion are crucial for success

Effective Communicators Become Good Leaders





Maintain a positive attitude through good times and bad
Be reliable, dependable, responsible, and accountable
Prioritize kindness and respect for others
Be proactive

Great Leaders Exhibit Professionalism





Respect your employer and embrace the office culture
Dress neatly and appropriately and conduct yourself with dignity
Be mindful of how your activity outside the office could impact your relationships at work – public social media rants, romantic relationships, etc.

Great Leaders Exhibit Professionalism





Beware of office politics
Handle difficult personalities with care
Good customer service is necessary and important
Effective communication and leadership are key for success

Great Leaders Exhibit Professionalism







